



TimeSheet Professional

CUSTOMER

All Points Logistics, Inc.

www.allpointslogistics.com

CORPORATE PROFILE

Headquarters

Gainesville, Georgia

Type of Business

Management consulting

Number of Locations

Three

Number of Employees

115

Size

\$50 million

SYSTEM PROFILE

Computer System

Microsoft Windows

Users on TimeSheet Professional: 115

TimeSheet Professional

Modules in Operation

- Abra Suite including HR
- Attendance
- Payroll
- Recruiting Solution
- Training modules

TimeSheet Professional Trims Costs for All Points Logistics

Financial services staff at NASA's Kennedy Space Center and network engineers at the Department of Defense all appear to be government employees. But they're actually on the payroll of All Points Logistics, working on contracts with various federal agencies.

All Points Logistics initially provided high-tech logistics services for the transportation industry. In 2000, the company expanded its service work to include government contracting. Today All Points offers computer hardware, software and data services, electronics, telecommunications, construction and project management and management consulting expertise.

Best Software to the Rescue

Until 2003, All Points did its accounting with a manual timesheet system and QuickBooks. Every pay period Robyn Smith, human resources and payroll manager, spent hours transferring data from faxed timesheets to spreadsheets, which were then delivered to an external payroll service. "The system was very



time-consuming, costly and error-prone," Smith says. "We also had no in-house reporting capabilities, and could not easily answer employees' questions about their paychecks."

All Points searched for a fully integrated system that would be accessible to all employees, even those on far-flung assignments, and be robust enough to accommodate future growth. It implemented MAS 500 as its business system, then added TimeSheet Professional for time tracking and Abra Suite for human resources and payroll functions — all products from Best Software.

CHALLENGE

Outsourced payroll services required that timesheet submittals be faxed and then entered onto a spreadsheet, precluding speedy or detailed internal reporting.

SOLUTION

TimeSheet Professional for time tracking, MAS 500 for end-to-end business system automation, and Abra Suite for human resources and payroll management.

RESULTS

TimeSheet Professional and Abra Suite, saving six hours each pay period in data entry by eliminating paper timesheets and payroll outsourcing; software paid for itself in 15 months.

“TimeSheet Professional is saving me at least six hours every pay period, because I no longer have to prepare spreadsheets from manual submissions. Working in tandem with Abra Payroll, it’s also saving us the money previously spent on a payroll service.”

*Robyn Smith
Human Resources / Payroll Manager
All Points Logistics, Inc.*

TimeSheet Professional for Tracking

Using TimeSheet Professional, the company is now able to record employees’ hours according to task item, project and profit center. Employees enter data by going to either an Internet or intranet site and filling out an electronic timeslip. TimeSheet Professional allows them to separate hours worked for multiple clients, and by task performed.

“TimeSheet Professional is saving me at least six hours every pay period, because I no longer have to prepare spreadsheets from manual submissions,” says Smith. “Working in tandem with Abra Payroll, it’s also saving us the money previously spent on a payroll service. Overall, our new software easily paid for itself in 15 months.”

Seamless Integration with Abra Suite

Employee information flows automatically from TimeSheet Professional to Abra Payroll, resulting in new levels of payment accuracy. “Before getting our new software, we often had mistakes on commission and paycheck amounts, which understandably made employees very upset,” says Smith. “We even had an employee who didn’t get paid at all. But in almost a year of using TimeSheet Professional and Abra Payroll, we haven’t

had a single payroll mistake that was not due to employee input error, such as an employee forgetting to enter their time.”

All Points managers also like the added level of control provided by the new software. “Supervisors make sure that employee hours are entered correctly,” Smith notes. “Then I run out a report, knowing in advance how many hours should be there. This means I can catch any mistakes early in the process, before we cut checks.”

Instead of requesting tallies from an external payroll provider, Smith can now run any report she wants using the new software. “We have to do many sophisticated reports for governmental clients on things like Equal Employment Opportunity statistics and veteran status,” she says. “Being resellers for IBM, Microsoft and CISCO, we must also monitor employee certification to make sure our people are current. I can run reports on things like these at the touch of a button with Abra Recruiting Solution and Abra Train.”

Would Robyn Smith consider going back to the days before TimeSheet Professional, Abra Suite and MAS 500? She laughs. “I would if I had to. But I definitely would not be very happy about it.”



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